

MANGOSAT

YOUR GLOBAL SLA FIELD SERVICES PARTNER

For Connectivity, Power, Monitoring, Data Collection & Edge Infrastructure

Your “Boots-on-the ground” in Remote, Marginal, High-friction, and Hard-to-reach Markets

Rev 4.3 – December 2025 – <https://mangosat.com>

MANGOSAT

This introduction is about how Mangosat can possibly help you implementing, maintaining, and growing new and existing (remote) connectivity, power, and/or IoT networks successfully and efficiently.

Mangosat may provide the tools and resources necessary to achieve your desired outcomes.

If not today – maybe in the future

A satellite is shown in the foreground, with the Earth visible in the background against a starry space background. The satellite has various instruments and antennas. The Earth shows continents and oceans.

AGENDA

December 2025 Mangosat: Removing the Barriers of Location and Scale

- The Big Shift
- Global Field & Integration Services
- Mangosat Facilitates and Supports Doing Business in Difficult Locations
- SLA Fulfillment
- Our Core Services and Expertise
 - Ground station, Gateway, and Co-location Sourcing
 - Global Field Services
 - RFI Tracing, Analysing, and Mitigation
 - Off-grid Power Supply and Power Guarantee
 - Remote IoT Solutions
 - Professional & Market Access Services
- Why work with Mangosat



WHILE CONNECTIVITY HAS BECOME MORE ACCESSIBLE, CHEAPER, AND USER-FRIENDLY.....

- Starlink / OneWeb / Amazon and soon Telesat and others provide affordable and reliable global coverage.
- IoT and cloud computing are deeply interconnected, driving a global ecosystem that enables data collection, processing, storage, and analysis at global scale.
- AI is setting high expectations.

....the implementation, execution, and maintenance thereof have not progressed at the same pace.

- Devices still need hands. Power needs checking. Sensors need fixing.
- Users, more than ever need to be supported.

Without last-mile connectivity, there is no access to critical data.
Without stable power...there is nothing.

MANGOSAT TURNS SLA PROMISES INTO SLA OUTCOMES.....*everywhere!*



MANGOSAT GLOBAL FIELD OPERATION & INTEGRATION SERVICES

When infrastructure or SLA becomes remote, we respond promptly

We facilitate, deploy, and maintain telecom, power and peripheral infrastructure in under-supported locations where uptime matters and where others don't (want to) operate.



MANGOSAT FACILITATES AND SUPPORTS DOING BUSINESS IN DIFFICULT LOCATIONS

- **Full Project Lifecycle Coverage** incl. surveys, installations, diagnostics, repairs, software upgrades and hardware swaps.
- **Dispatch-as-a-Service:** We realise, service, or maintain your system or connection, provide you with connectivity and power, or enable you to access a remote (IoT) network *anywhere* from *everywhere*.
- Our global operating, highly experienced, and discrete **Customer, Professional & Project Management Services** contribute to the solution and your peace of mind.

Conducting business in remote rural underserved difficult-to-reach or harsh locations is typically very challenging.

Despite the well-known pitfalls risks and numerous challenges of operating in such environments including combat zones, we believe there is a significant long-term business opportunity for Mangosat and its customers to explore and materialise.

We know we can deliver because we have built a rich experience and learned our lessons the hard way. **It is our Unique Selling Point.**

(Multinational) SLA Fulfilment From One Central Command Centre

Prepare – Plan – Design – Implement – Operate – Service – Optimize.....Globally



OUR CORE SERVICES *and* EXPERTISE

With decades of proven experience, we offer a competitively priced global service based on a personal and flexible approach that is mutually beneficial to all parties involved.

Our core services include:

- Ground Station, Gateway & Co-location Sourcing
- Global Field Services
- RFI Tracing, Analysing & Mitigation
- Off-grid Power, Power Guarantee & Management
- Remote IoT Solutions
- Professional & Market Access Services

Note: All individual service offerings have significant overlap.



MANGOSAT GROUND STATION, GATEWAY & CO-LOCATION SOURCING

Mangosat specialises in antenna hosting, equipment co-location and infrastructure sourcing to support LEO, MEO, GEO and HEO space constellations. We work on customers' behalf according to their specifications and wishes. We also arrange for topographical, geotechnical and RFI surveys if required.



In line with our heritage, we also support traditional HF and VHF/UHF radio links and modern (Narrow Band) data communications such as LoRa WAN

MANGOSAT GLOBAL FIELD SERVICES

At Mangosat, the term ‘field services’ is used to describe any services related to implementing, managing, and optimising our customers’ services and/or equipment in the field.

To realise global coverage, Mangosat has established direct working relationship with carefully selected and contracted associate's aka Field Service Representatives (FSR) in more than 120 different countries.

- Mangosat prepares, integrates, implements, and maintains satellite ground networks of any type to support LEO, MEO, GEO and HEO space constellations.
- This is complemented by last-mile network connectivity and off-grid power solutions.
- In line with our heritage, we also support traditional HF and VHF/UHF radio links and modern (Narrow Band) data communications such as LoRa WAN.



MANGOSAT RFI TRACING, ANALYSING & MITIGATION

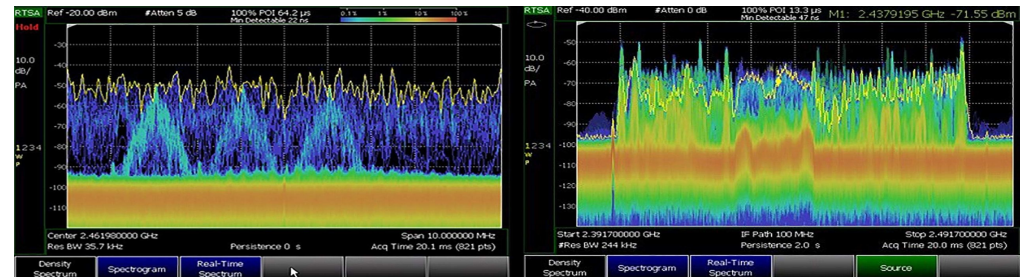
Mangosat has the knowledge and the equipment to analyse, trace, monitor, mitigate or even fix most of the problems related to terrestrial RF interference.



Mangosat performs a professional and comprehensive RF interference (RFI) site inspection and survey.

Before considering a solution, the problem must be clearly defined. Understanding the issue is crucial as it constitutes half of the solution. This highly technical and time-consuming operation is only performed by a select few of our field engineers.

Unfortunately, sources of interference can not always be eliminated or even discussed therefore, positive results can never be guaranteed.



MANGOSAT REMOTE (OFF-GRID) POWER SUPPLY, GUARANTEE & MANAGEMENT

Unreliable power means not very stable power.

Grid availability and reliability is a concern in rural regions of developing countries.

Mangosat designs practical, hybrid power solutions that work, are safe, meet the requirements, and contribute to the solution.

We guarantee availability and reliability.

Furthermore, Mangosat offers site assessment, complete (re-) design, installation (according to norm and specs) services, on-going maintenance and monitoring programs.

Mangosat can manage the entire power component on behalf of the customer.



MANGOSAT REMOTE IoT SOLUTIONS

Without access to critical data... There is no IoT

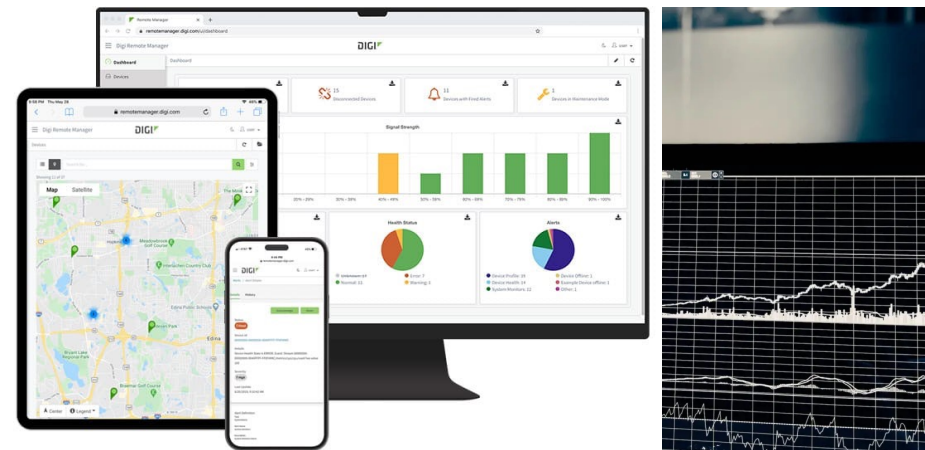
Mangosat designs and implements a wide range of interactive monitoring solutions. These include systems to mitigate weather and environmental risks or to monitor crop yield or equipment functionality.

We want our customers to specify and set their expectations, but we don't expect our customers to understand the technology behind the results.

Mangosat customers should not have to worry about technology e.g. using satellite, cellular, or any alternative connectivity network. Their decision should be solely based on their requirements for reliable data collection and connectivity.

Mangosat will then provide the necessary solutions.

Typically, Mangosat services are custom-designed total solutions implemented on behalf of our customers



MANGOSAT PROFESSIONAL & MARKET ACCESS SERVICES

Mangosat as extension of your organisation - We help you minimising your risks!

Efficient and cost-effective market entry and product implementation remains a significant challenge for multinational organisations seeking to expand into risky and emerging markets.

Do you have difficulty accessing certain markets due to known and/or unnoticed constraints?

If yes, then take advantage of our international reputation and our almost 40 years of experience as a global, independent field services organisation.

We enable profitable growth at a fraction of traditional costs. Unlike a standard consultant who may only provide advice, Mangosat Professional & Market Access Services can be held responsible for the outcome.

This allows our clients to focus on their core business concerns while we manage a specific aspect of their operations.





WHY WORK WITH MANGOSAT (1)

Always your discrete and trusted partner, never your competitor

- Mangosat provides cost-efficient, professional, and reliable network integration, implementation and support solutions to customers who wish to deploy business in underserved areas including conflict zones.
- We are a business-focused industry specialists with a long track record in satellite and telecoms. We have both technical and commercial cross-over expertise and direct access to an existing network of resellers, agents, installers in the EMEA and Asian regions. We're expanding in Latin America.
- We have 40+ years of extensive (field) experience in doing business in Africa and the rest of the developing world. We have done business in probably every country on earth apart from the poles and San Marino.
- We've learned about African life the hard way and we are mentally prepared to handle set-backs. We don't give up. Never! Therefore, we are ready to accept responsibility and accountability.
- No matter what category your business falls under – we're able to tailor a program to meet your technology, power, and connectivity needs....and have it implemented...and have it maintained (!)...anywhere.
- **It is important to note** that we do NOT manufacture our own products or trade bandwidth; we typically work on behalf of our customers. We implement or maintain customer-owned equipment or customer-provided services.

WHY WORK WITH MANGOSAT (2)

Always your discrete and trusted partner, never your competitor

- Due to the nature of our end customers, we have maintained a low profile in the public domain. However, we have a long and impressive proven track record. We are flexible, reliable and trusted by many clients including SES, USSI, Telesat, Amentum, Eutelsat, Arabsat, British Telecom, Vodafone, AT&T, and many more.
- Mangosat guarantees full workplace transparency. We comply with the international Code of Conduct & Ethics and adhere to regulations. We also support liability and DBA insurances engineer vetting and certification as required. We meet enterprise compliance standards and carry the insurances most field vendors cannot. We are built for global multinationals.
- We prioritise long-term relationships and are financially reasonable. Because we deliver value for money, we measure productivity by results delivered rather than hours clocked.

At Mangosat we assist our clients to (1) meet their service level agreements, (2) minimise their risks and (3) achieve a profitable business at a fraction of the traditional costs.

THANK YOU!

MANGOSAT

A thorough understanding will enable you to make the most informed business decisions. We invite you to discuss or explore our services without any obligations or spam.

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